### SSM 66 - INTERNATIONAL LOGISTICS MANAGEMENT

This course will provide delegates with an overview of the freight forwarding process within the international trade environment. It will suggest best practice methodologies to follow when establishing forwarding operations together with a unique toolkit for ongoing measurement of operational performance.

#### WHO SHOULD ATTEND?

This course is recommended for anyone wishing to review or upgrade their present skills in Logistics Management to improve organisational performance.

#### **COURSE CONTENTS**

# Day 1 - International Trade

- Reasons for overseas buying/selling
- Key features
- Variables in supply/demand process

# Sale and Delivery Contractual Terms

- Incoterms
- Payments/documents/insurance
- Logistics viewpoints

## Day 2 - Customer service

- Defining the customer
- Defining the requirements
- Determining strategies
- Measuring customer service
- Ongoing monitoring and control methods

### **Applying Customer Service Principles**

- Application of best practice
- Establishment of customer relationships
- The total documentation chain
- Utilising planning checklists
- Identifying and attaining customer service requirements
- Performance measurement
- Effective operation control strategies

# Day 3 - Freight Transport Operations

- Mode selection
- Sharing networks
- Operational costings
- Transport planning models
- Checklists for improvement

### Warehousing and Storage Operations

- Product analysis
- Determining facility requirements