

SSM 50 – REASONS FOR HOLDING STOCK

This course focuses more on the actual operations of stock management and how to use the available resources in the most efficient manners.

WHO SHOULD ATTEND?

- Those new to managing inventory
- Those non inventory people who need to gain an awareness of the issues and key drivers of stock control operations
- Inventory, Stock, Supply Chain, Logistics, Warehouse and Distribution Supervisors/Managers
- Owners, operators and Directors of companies who hold stock and inventory

COURSE CONTENTS

Session 1 - How do we decide stock levels?

- Space and budget available
- Demand for products
- Peak sales periods (e.g. alcohol in Christmas or in Summer)
- Does the weather / climate affect product consumption?
- Retail price
- Shelf life - until deterioration or expiry date
- Similar products / competitors available
- Lead-Time: how long until a new batch of products arrives

Session 2 - Why stock management?

- To give continuous service to clients
- To buy in bulk with cheaper prices
- To avoid being out of stock
- As an investment
- Cash Flow Management

Session 3 - Objectives of Inventory Management systems

- Provide the required service level
- Minimise operating cost and inventory investment within overall costs objectives of the supply chain
- Adopt simplest procedures
- Provide quantitative decision rules at SKU level
- Provide exception reporting.
- Provide information which allows systems decisions to be overridden.
- Provide procedures for regular review of systems parameters.

Session 4 - Types of Stock

- Decoupling Stock
- Safety Stock
- Anticipation Stock
- Working Stock
- Pipeline Stock

Session 5 – Possible routes to reduction

- ATO and MTO
- Improved forecasting
- More frequent ordering or manufacture
- Reduce lead times
- Specify lower service levels
- Reduce number of stockholding locations
- Look for additional capacities
- Local sourcing